

Northeast Drayage Workshop

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I. *Clean Air Strategy*

■ **Challenge**

- How to accommodate cargo growth – with all the economic benefits that it brings, while protecting and improving the environment, specifically air quality

■ **Response: Clean Air Strategy for the Port of NY and NJ**

- Identify Emission Reduction Actions – All Port Mobile Sources (Ocean Going Vessels, Harbor Craft, Locomotives, Cargo Handling Equipment, Trucks)
- Incorporate Feedback from:
 - Port Stakeholders
 - Environment and Community Groups
- Track Progress
 - Measure, Verify and Report

Clean Air Strategy Actions

- Ocean Going Vessels
- Harbor Craft
- Cargo Handling Equipment (CHE)
- Rail
- Trucks
 - Develop a plan to phase out older trucks
 - Implement a truck replacement program to replace pre-1994 vehicles
 - Establish an emissions reduction fund to finance acquisition of newer trucks
 - Develop an appointment system for trucks



II. Truck Phase Out Plan

- Developed by a Truck Working Group
 - Port and Trucking Industry, Federal and State Regulatory Agencies, Labor, Environmental and Community Groups
- Starting January 1, 2011, drayage trucks equipped with Model Year 1993 and older engines will be denied access to Port Authority Marine Terminals
- Starting January 1, 2017, any drayage truck not equipped with an engine that meets or exceeds 2007 Model Year federal heavy-duty diesel-fueled on road emission standards will be denied access to Port Authority Marine Terminals

III. Truck Replacement Program

- Part of the Clean Air Strategy to implement a truck replacement program to replace pre-1994 vehicles
- Provide truck owners funding incentives (grants and financing) to replace their older drayage trucks with newer and more fuel efficient models
- Replace trucks that have engines Model Year 1993 or older with cleaner trucks Model Year 2004 or newer that are equipped with 2004 or 2007 EPA emissions-compliant engines

Grants and Financing

- Eligible applicants can apply for -
 - Both the TRP grant and low interest financing
 - TRP grant only with choice of own financing
- TRP grant up to 25% towards the total purchase price of a replacement truck (up to the cost of a MY 2008 Vehicle)
- TRP low interest financing (5.25% over 5 years) can cover up to 75% of the balance of a replacement truck (up to the cost of a MY 2008 Vehicle)

Program Eligibility

- The following are program guidelines to participate in the Truck Replacement Program:
 - Own a port drayage truck (Class 8, 33,001 pounds GVWR and higher) equipped with an engine Model Year 1993 or older
 - Demonstrate a history of regularly calling at the Port Authority of New York and New Jersey's marine terminals (approximately 200 times during last 12 months of service)
 - Scrap Model Year 1993 and older drayage truck
 - Possess valid vehicle registration, license plate, and driver's license
 - Possess current vehicle insurance

Financing Eligibility

- To qualify for financing, the applicant must:
 - Have a reasonable credit history (items such as bills and rent/mortgage payments, past due debt and bankruptcy status are reviewed)
 - Show steady cash flow and ability to support monthly financing payments
 - Be able to provide a cosigner, if needed
- Documentation will be required to provide evidence of identification, residence and income.
 - Bank statements, tax returns
 - Financial statements (compiled statements, debt schedule)
 - Photo ID, utility bill

Truck Replacement Program Team

- Port Authority of New York and New Jersey and the U.S. Environmental Protection Agency are funding the TRP through:
 - American Recovery Reinvestment Act, National Clean Diesel Funding Assistance Program
 - Port Authority Operating Funds
- Tetra Tech Team is managing the grant implementation
 - Tetra Tech – Program Administration
 - TIAX – Evaluate Grant Applications
 - Gladstein, Neandross and Associates – Education and Outreach, Truck Replacement Center for Application Support and Process
- ACCION USA is managing the low-interest financing

V. *Application Process*

- The TRP application process takes approximately 45-60 days to complete from start to finish.
- There are Four basic parts to the Application:
 - Part I – Determine Your Eligibility
 - Part II – Complete Your Pre-Screening Form and ACCION USA Financing Application
 - Part III – Complete Your Grant Application
 - Part IV – Sign Your Agreements, Turn In Your Old Truck For Scrapping and Acquire Your Replacement Truck

For More Information

- Please visit us online:
 - www.replacemytruck.org or www.cambiamicamion.org

- Please stop by the TRC:
 - Open Monday through Friday between 9am to 5pm
 - 1180 McLester Street, Suite 8 (near the SEALINK office),
ExpressPort Plaza, Elizabeth PA Marine Terminal, Elizabeth, NJ 07201

- Or Contact Us
 - Call Information Helpline: 877-309-1680
 - Fax Number: 877-309-6252
 - Email: info@replacemytruck.org or info@cambiamicamion.org
 - Assistance available in English, Spanish, French, Portuguese and Creole